INSTITUT DE HAUTES ÈTUDES INTERNATIONALES ET DU DÉVELOPPEMENT GRADUATE INSTITUTE OF INTERNATIONAL AND DEVELOPMENT STUDIES

# Internship with Baraka Impact Finance, for development of health innovation investee pipeline

Starting date:	ASAP
End date:	15-12-20
Occupational rate:	10 - 12 hours/week
Location:	Genève - from home & IHEID
Remuneration:	Unpaid
Application deadline:	01-10-20

Baraka is a Swiss health innovation investment advisory platform, which exists to "connect the dots" between private capital and SMEs in low- and middle-income countries. We work with 400+ accredited private investors, and with multilateral development agencies, governments and financial institutions to create next-generation partnerships that help to manage risk and crowd-in private capital to global health solutions. We have developed a data analytics platform, which merges macro-economic and health data resources with company specific information and investor preferences and capacities to support these impactful health partnerships. <u>barakaimpact.finance</u>

## Main activities

٠	Position will focus on the curating of our company pipeline (a database
	currently of ~100 companies - entrepreneurial health innovators from
	throughout the world): categorizing, validating entries through online
	research and direct inquiries with entrepreneurs globally.

- Helping to grow this pipeline by identifying and vetting new health innovators in emerging markets. Intern will assist Baraka executive team in adding promising companies to the Baraka data analytics platform, based on specific Baraka business and health-sector criteria.
- Intern may join conference calls with Baraka executives to interview new company leaders regarding business models, market conditions, financing needs

#### Key skills

- Good grasp of the fundamentals of business analysis (cost/revenue, market evaluations, variables affecting growth/sustainability)
- Some understanding and experience in health systems, health financing, and health delivery in emerging markets
- Able to organize and synthesize complex business and socio-economic variables in order to understand, discuss and evaluate commercial viability
- Excel proficiency
- Internet research skills and search result recording/reporting skills
- Strong business communication skills (emails, cold calls, etc)

#### Education

- Masters-candidate in health economics, development economics,
- BA or BS in similar or related field
- Work experience in business or health finance a plus

## Languages

Fluency in written and spoken English required

- Proficiency in written and spoken French desirable
- Knowledge of a third language an asset.

# How to apply

Please send us your CV and cover letter in PDF format to: Baraka Impact Finance Managing Director, James Bair,

<u>jbair@barakanetworks.com</u> with "Position - Internship in Pipeline Curation and Development" in the subject line.

The application deadline is 10 October, 2020

We thank all those who apply, however, only candidates selected for an interview will be contacted.