Heard the News? Environmental Policy and Clean Investments

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October 2021

Abstract

We build a novel news-based index of US environmental policy and examine how it relates to clean investments. Extracting text from ten leading US newspapers over the last four decades, we use text-mining techniques to develop a granular index measuring the salience of US environmental policy (EnvP) over the 1981-2019 period. We develop further a set of additional measures, namely an index of sentiment on environmental policy, as well as various topic-specific indices. We validate our index by showing that it correctly captures trends and peaks in the evolution of US environmental policy and that it has a meaningful association with clean investments, in line with environmental regulations supporting growing opportunities for clean markets. In firm-level estimations, we find that the salience of environmental policy in newspapers is associated with a greater probability of cleantech startups receiving venture capital (VC) funding and reduced stock returns for high-emissions firms most exposed to environmental regulations. At the aggregate level, we find in VAR models that a shock in our news-based index of renewable energy policy is associated with an increase in the number of clean energy VC deals and in the assets under management of the main benchmark clean energy exchange-traded fund. Overall, our EnvP index provides a lot of substantial information on environmental policy and can help assist the policy and financial community in understanding how these regulations are perceived by investors providing many avenues for future research.

Keywords: Environmental policy, News and media, Text-mining, Machine learning, Clean technologies, Investments, Venture Capital, Stock Returns. JEL-Classification: Q58; C55; D81; E22

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1 Introduction

Stabilizing global warming and achieving net zero emission targets requires implementing a wide array of climate and environmental regulations. Such policies are essential to shift incentives of economic actors towards investments in clean products, technologies or firms. Yet, the salience of environmental policy on the political agenda tends to fluctuate over time. The US election of President Joe Biden in November 2020 illustrates how environmental and climate policy can gain renewed prominence over the course of a few months. We contribute to the literature aiming to measure the effectiveness of environmental policy in fostering clean investments by developing a novel news-based index of environmental policy relying on textual analysis of newspapers. We apply text-mining techniques to articles from ten leading US newspapers to construct a general index measuring the salience of US environmental and climate policy, available on a monthly basis over the 1981-2019 period. Furthermore, we develop a set of additional measures, namely an index of general sentiment on US environmental policy and 25 topic-specific indices, allowing us to distinguish between various policy issues such as international climate negotiations or renewable energy policy, among other topics.

We evaluate our general environmental policy (EnvP) index by showing that it captures significant policy events in the history of US environmental regulations and that it co-moves with the evolution of environmental policy stringency. We further validate the index by showing that it has a meaningful association with financial investments most exposed to environmental regulations. This is aligned with environmental policy facilitating growing opportunities for clean markets. More specifically, we find in firm-level estimations that our EnvP index is associated with a greater probability of cleantech startups receiving VC funding and reduced stock returns for high-emissions firms most exposed to environmental policy. Moreover, we find in VAR models that a shock in our news-based index is associated with an increase in the number of clean energy deals at the macro level and an increase in the assets under management of the main clean energy exchange-traded fund.

Our news-based measure of environmental policy provides several complementary insights to existing quantitative indicators of environmental regulations. First, in contrast with many studies assuming that consumers and investors have full knowledge on environmental policy instruments, our index directly builds on the volume of (relatively low-cost and easily accessible) information contained in news which is likely to affect investors' perceptions and decisionmaking.¹ Hence, our analysis postulates that the salience of environmental policy matters for the incentives of economic actors.²

Second, because news arrive daily and are available over long periods of time, our news-based index is a significant improvement over existing indicators of environmental policy computed on an annual basis. Our approach provides a continuous tracking of environmental policy over time at a high frequency (monthly and quarterly time series), making it possible to measure immediate market reactions and to better address unobserved heterogeneity in empirical work (Ghanem & Smith, 2020). By contrast to event studies, our index is able to capture long-lasting dynamics of the policy process (e.g. announcements, delays, revisions) and their potential economic impacts on markets. Extracting information from newspapers may also provide additional information on the regulatory context – such as details on implementation, controversies and sentiment – which are not typically captured by standard indicators.

Third, our index is available at various levels of aggregation (generic or topic-specific) helping to address the challenge of the multidimensionality of environmental policy. Regulations are often introduced as a 'package' of policies covering multifaceted aspects (such as the Green New Deal) and governments typically regulate the polluting activities of households and industries across many sectors on a wide range of pollutants. Summarizing and quantifying these various aspects into meaningful composite indicators is a very challenging task in empirical work (Brunel & Levinson, 2016). By using machine learning techniques on the rich amount of text provided by news articles, we are able to disentangle (latent) information on various subclusters of environmental policy issues and to build topic-specific indices, tracking for instance the salience of renewable energy policy or international climate negotiations over time.

Our approach raises several concerns about significance, accuracy and potential bias which we evaluate in several ways. A first concern relates to what our index actually measures and how it relates to policy stringency. As environmental policy becomes more stringent, economic agents will have greater (lower) incentives to invest into clean (dirty) markets. In a similar fashion, an implicit assumption in our work is that an increase in the volume of environmental policy news raises the awareness of economic agents about existing regulations and growing

¹While we could argue that professional investors may rely on more sophisticated information channels, such as business news or social media, newspapers present the advantage of being available for much longer time periods and to be relatively low-cost compared to other media. In addition, we consider newspapers, such as *The Wall Street Journal*, which target the audience of investors.

²Huse and Koptyug (2021) show for instance that when consumers do not pay attention to less salient taxes, they are more likely to make an incorrect valuation of vehicle costs.

opportunities in clean markets, leading them to increase their clean investments.³ We first verify that the salience of environmental policy in newspapers correlates with the evolution of regulatory stringency over time. We further validate our news-based index by showing that it is associated with financial investments – as proxied by venture capital funds and stock returns – in a manner that is consistent with environmental regulations opening up growing opportunities in clean markets. An immediate concern when focusing on the relative volume of news is that our index may inaccurately capture negative discussions about environmental policy – e.g. relating to the high costs of environmental regulations leading to opposition by lobbyists or regulatory rollbacks – giving rise to perceptions of a decline in stringency. We deal with this by showing that our results remain robust when adding controls for a measure of environmental policy sentiment.

Additional concerns relate to the accuracy of our index in capturing the salience of environmental regulations. Environmental problems (and their semantics) evolve over time and we may be worried about missing out important policies. We address this issue by relying on machine learning approaches, rather than manual labelling or refined keyword searches. These techniques present the advantage of easing the processing of large amounts of text and of uncovering latent patterns without imposing too much structure on the text – although we invariably provide a minimum level of critical data to train the algorithms and inform the models. Machine learning approaches also make it possible to quantify measurement errors and to assess the performance of various algorithms. We find that our supervised learning model predicts environmental policy articles and captures relative trends over time relatively well.⁴

An additional important concern is that our index may be affected by media bias. The production of news is the result of an equilibrium between demand- and supply-side factors. On the demand side, newspapers feed news according to the preferences of their readers towards specific topics (Gentzkow & Shapiro, 2010; Mullainathan & Shleifer, 2005). As readers become more aware about environmental problems, they may demand more reporting about these and the policies to address them. On the supply side, economic incentives, competitive pressures

³Note that we do not attempt here to separate the specific impact of regulation from the impact of media coverage – a highly challenging task. Instead, both are entangled into our index.

⁴Due to inevitable measurement errors, our index does not pretend to retrieve the whole universe of environmental policy articles. Trends are however correctly identified as long as the distribution of environmental policy news remain constant over time.

between topics, journalists' norms⁵, and communication from policy organizations⁶ all affect which topics are being covered on a daily basis (Baron, 2006). Competition between media outlets and readers' heterogeneity, however, tend to provide incentives to increase accuracy in the reporting of news and contribute to mitigate media bias (Mullainathan & Shleifer, 2005; Gentzkow & Shapiro, 2006). Accordingly, we include a wide range of newspapers in our analysis and investigate potential bias due to partisan readerships. As macroeconomic and political factors also influence the reporting of environmental policy news – for instance public support and interest for environmental policy typically falls during recessions (Kahn & Kotchen, 2011), we control for business and political cycles via time fixed effects in our empirical estimations.

Finally, our validation exercise examining whether our news-based index has a meaningful impact on clean investments may be biased by potential endogeneity issues. Journalists may be reporting relatively more about environmental policy when clean markets are growing, for instance under the influence of green lobby groups. Omitted variables such as technological change may also affect both media coverage and market outcomes. As such, establishing causality in the absence of natural experiments is highly challenging. To make progress, nonetheless, our identification strategy relies on a differentiation of firms and sectors according to their exposure to environmental policy. Akin to a difference-in-difference approach, we estimate whether our news-based index has a differentiated impact on investments in venture capital or stock returns of firms most exposed to environmental policy, as defined by sector of activity or emission levels. These (micro) firm-level estimations help us build suggestive evidence towards causal inference. We further test the robustness of our results to many fixed effects specifications in order to reduce the influence of confounding factors. At last, we examine the dynamic relationship between our index and aggregate clean investments in (macro) VAR settings. Although establishing causality is arduous, the persistence of our results across various measures of clean investments, a large range of robustness specifications, and at both micro and macro levels, can be interpreted as indicative that environmental policy – as measured by our news-based index – helps promote the growth of clean markets.

Our study contributes to the existing literature in several ways. First, our approach con-

⁵There is for instance evidence that in the US journalists' ideological preferences and norms gave a misrepresentation of the scientific consensus on climate change (Boykoff & Boykoff, 2007; Brüggemann & Engesser, 2017; Shapiro, 2016), which could slant reporting about environmental policy in a negative way.

⁶Muchlenbachs et al. (2011) find that controversial press releases from the Environmental Protection Agency on enforcement actions or regulatory changes were issued more often on Fridays, a time when news has the least impact on media coverage.

tributes to a broad literature discussing how to construct meaningful indicators of environmental policy (Brunel & Levinson, 2016). Previous literature has solved the multidimensionality issue of environmental policy either by using a specific regulation as an indicator of overall environmental regulation – such as grams of lead-content per gallon of gasoline as in Cole and Fredriksson (2009) – or by constructing composite indicators based on a single count of environmental policy measures – such as the environmental policy stringency (EPS) index as in Albrizio et al. (2017) and Botta and Kozluk (2014). Other studies have looked at how environmental policy affects markets by conducting event studies around the implementation dates of specific policies (Sato et al., 2020; Kruse et al., 2020; Mukanjari & Sterner, 2018; Barnett, 2020).

Second, our work builds upon the rapidly growing field in economics linking textual analysis of news to economic outcomes. An overview of the field and of the literature can be found in Gentzkow and Shapiro (2010). Closely related to our work, Baker et al. (2016) introduced the methodology to build indicators of economic policy uncertainty using news articles. Also related, Bybee et al. (2020) conduct a topic model analysis of business news published in the Wall Street Journal over 1984-2017 and find that specific news topics – for instance on recessions – have a significant predictive power on future output and employment. In contrast with developments in macroeconomics, applications of textual analysis in environmental economics remain limited (Dugoua et al., 2021; Baylis, 2020). A few papers link pollution news (Hamilton, 1995; Dasgupta et al., 2001) or investors' sentiment on renewable energy (Reboredo & Ugolini, 2018; Song et al., 2019) to stock prices. More recently, several studies in the financial literature have used text-mining techniques to measure climate risks (Sautner et al., 2020; Kölbel et al., 2020; Engle et al., 2020). Engle et al. (2020) for instance collect climate change news from the Wall Street Journal to provide a measure of climate risks as perceived by investors. Outside economics, a few studies have similarly investigated climate change news applying automated textual analysis and topic modeling of newspapers (Bohr, 2020; Keller et al., 2020; Dahal et al., 2019). So far, most of this literature using text analytics focuses on the salience of environmental problems (e.g. global warming) in public opinion. By contrast, our focus is solely on the salience of environmental *policy*, as a solution to environmental problems. In addition, we provide a more sophisticated methodology to identify and classify relevant news using automated text-mining techniques, combining both supervised and unsupervised machine learning algorithms.

The paper is organized as follows. Section 2 describes the data and methodology used to construct our news-based index of US environmental policy, as well as various descriptives and validity checks. Section 3 presents additional measures, namely a general measure of sentiment and various topic-specific indices, which can be directly derived from our general index. Section 4 examines the relationship between our environmental policy index and proxies for investments in clean markets, namely cleantech venture capital deals and stock returns – both at the firmlevel in panel regressions and the aggregate level in VAR settings. Section 5 concludes.

2 A News-based Index of Environmental Policy

2.1 Developing a news-based index of environmental policy

Our analysis starts from a set of 15 million articles from the archives of ten US newspapers available via automated access through Dow Jones' Factiva platform over the 1981-2019 period. We obtain access to the following newspapers: New York Times, Washington Post, Wall Street Journal, Houston Chronicle, Dallas Morning News, San Francisco Chronicle, Boston Herald, Tampa Bay Times, San Jose Mercury News and San Diego Union Tribune. Table A1 in Appendix A provides detailed starting dates of the archive and additional statistics on the distribution of articles across newspapers.

As news about environmental regulations are relatively rare, manual retrieval of environmental policy articles is highly challenging. Hence, we first reduce our initial sample by selecting articles that contain keywords related to both 'climate change and the environment' and 'policy and regulations' within a proximity of 40 characters. Our choice of keywords in the category 'climate change and the environment' includes terms related to clean technologies⁷, which cover energy generation, energy storage, energy efficiency, lighting, pollution (air, water, land), transportation (batteries, electric vehicles, clean fuels, etc.), recycling and waste and have been cross-checked against a broad definition of climate and environmental keywords from Climate Tagger.⁸ The set of keywords on policy and regulations is borrowed from Baker et al. (2016) to which we add specific terms related to environmental policy (e.g. 'feed-in').⁹

At this stage, our search strategy is extremely broad, as we want to avoid missing out on potentially relevant articles (type-II error) by imposing too much structure. We obtain a set of 459,000 articles resulting from our query. For now, a large set of these articles are irrelevant

⁷We used the website www.cleantech.org for our main definition of clean technologies. This definition excludes topics of conservation, fisheries, forestry and biodiversity and natural resources. These issues are a priori less relevant for clean investments and markets.

⁸www.climatetagger.net

⁹The full set of keywords and Boolean operators are available upon request.

as many general terms such as 'environment' or 'climate' are used in a myriad of contexts not applicable to environmental and climate regulations (type-I error). These articles refer for instance to 'tax policies to improve the business climate', 'agreement for changing the political environment', 'sustainable plans', etc.

Training sets, text pre-processing and classification

Our objective is to correctly identify articles on environmental policy. To do so, we use supervised machine learning which has two main advantages. First, it circumvents the need for a manual labeling of the entire corpus. Second, machine learning imposes only a minimum level of structure on the data, in contrast with the more restrictive use of a combination of keywords.

The first step when using a supervised learning approach is to build manually annotated training sets which inform the algorithm about the content of environmental policy articles. We start by reading a large number of newspaper articles in order to develop a codebook defining criteria to classify environmental policy articles.¹⁰ We then randomly select sets of articles to build two training sets: 1) an initial set of 995 articles from the *New York Times*, due to its high editorial quality and because its archive could be crawled early on in the process, 2) a set of 1,469 articles from our whole sample of newspapers, which better reflects the diversity of environmental policy articles. Three annotators then separately review overlapping sets of articles and manually assess whether or not a given article discusses environmental policy, guided by our codebook classification. About 20% of articles in the training set are classified as relevant for environmental policy by the annotators.

As a second step, we apply a set of standard text pre-processing steps to our corpus of 459,000 articles (removing very short articles, removing html tags, numbers and punctuation, lowercasing all words, stop-words filtering and lemmatization). Following standard approaches in computational linguistics, we convert articles into numerical vectors of unigram and bigram frequencies using a 'bag-of-words' approach, i.e. disregarding grammar and word order. We then construct a standard term-frequency inverse-document frequency (tf-idf) matrix in which less weight is given to words that occur either very frequently in the corpus or are barely used in the articles where they appear, because these are less informative than other words.¹¹

 $^{^{10}{\}rm Our}$ full codebook is available on the website dedicated to our index: https://www.financingcleantech.com/envp-index

¹¹More specifically, given a term-frequency matrix tf(n,m), such that n is the number of articles and m the number of words, each term-frequency count is multiplied by the inverse document frequency. The Inverse document frequency $(idf_{j,n})$ is given by $log\left(\frac{N}{n_j}\right)$, where N is the total number of documents and n_j is the total

In a third step, we use our training sets and the tf-idf matrix as inputs for a support vector machine (SVM). SVM is a predictive data-classification algorithm which learns from the training set how to assign labels (i.e., environmental policy or not) to articles based on their most distinctive text features. We provide further details on the SVM algorithm, its parametrization and cross-validation in Appendix B.

We find that when the SVM model classifies an article as pertaining to environmental policy, it is correct 78 percent of the time (i.e., a precision of 0.78). This is good considering that, because only 22 percent of the articles in the training sets were labelled as relevant, classifying the articles at random would yield a precision of only 22 percent. Moreover, even with a codebook, deciding whether an article is about environmental policy or not requires a subjective judgement on the part of the annotators. If humans cannot perfectly identify relevant articles, we cannot expect our algorithm to do so either. In addition, the algorithm successfully retrieves more than two thirds of the relevant articles (i.e., a recall of 0.67).¹² This is satisfactory given that we are mostly interested in identifying trends in the relative volume of environmental policy news over time, rather than the exact universe of all relevant articles.

Finally, we apply the prediction rule produced by the algorithm on the whole sample. For each of our 459,000 articles, we input its respective tf-idf matrix to the algorithm, which then predicts whether the article belongs to the 'environmental policy' category or not. Our classifier identifies 80,045 relevant articles. Hence, less than 20 percent of all articles from our broad query end up being relevant in our final corpus, which is in line with insights from our manual labeling exercise.

Descriptive statistics

Table 1 displays the features that have the highest weight in predicting whether an article talks about environmental policy or not, according to our classifier. All features are those that one would expect to find in an article about environmental policy. They are a mix of both environmental (i.e. 'energy', 'emissions', 'environmental' or 'climate change') and policy-related terms (i.e. 'obama', 'epa', 'standards', 'federal' or 'regulations'). The SVM algorithm assigns an SVM-score to each article, based on its probability of belonging to the 'environmental policy'

number of documents containing j.

 $^{^{12}}$ Precision is the fraction of documents identified as relevant by the classifier that were indeed labelled as relevant by the annotators. Recall is the fraction of the relevant documents that are successfully retrieved by the classifier. The F1-score is 0.72 with a precision of 0.78 and a recall of 0.67.

Word	Weight	Word	Weight	Word	Weight
energy	3.16	crist	1.34	volkswagen	1.09
emission	3.06	air	1.33	refrigerator	1.08
environmental	2.95	ethanol	1.32	utility	1.07
epa	2.24	global warming	1.32	cleanup	1.06
solar	2.17	coal	1.30	federal	1.05
obama	2.05	climate	1.26	car	1.00
clean	1.89	regulation	1.24	penalty	0.99
pollution	1.83	program	1.18	house	0.98
waste	1.67	renewable	1.17	bannon	0.98
warming	1.62	reef	1.15	bill	0.98
recycle	1.47	protection	1.14	mercury	0.97
power	1.45	climate change	1.12	electric	0.96
global	1.38	env. protection	1.10	gasoline	0.94
standard	1.36	clean air	1.10	environment	0.94

Table 1: Top discriminating keywords for predicting our EnvP index according to the trained SVM classifier.

category.

Table 2 reports excerpts of the five newspaper articles with the highest SVM score. All of these articles are extensively covering environmental policy issues, giving us confidence in our classifier. The first article titled *Environment* — *Handicapping the Environmental Gold Rush* is a special edition about the green transition and the crucial role that government policies will play in shaping the future of both dirty and clean energy. The second article *In Texas, clean energy set to boom*, describes the ongoing changes in the electricity sector in Texas and the impact of future air pollution regulations.

Title	Date	Score	Newspaper	Excerpt
Environment — Handicapping the Environmental Gold Rush	Oct 29, 2007	3.55	Wall Street Journal	"The green stampede is on. As a global economy powered by cheap fossil fuel comes under intense pressure to change, corporate executives are racing to stay ahead of the tectonic shift in their world. From Capitol Hill to California and Brussels to Beijing, multinational companies are stepping up their lobbying []"
In Texas, clean energy set to boom	Jan 10, 2016	3.54	Dallas Morning News	"While Texas has long been the top state for oil and gas, much more is going on here. In electricity, cleaner-burning natural gas plants are pushing out coal faster than in the rest of the nation, and that's before the next air pollution regulations kick in."
Obama Flies to the Nevada Desert to Promote Solar Energy	Aug 25, 2015	3.53	New York Times	"While promoting the benefits of all renewable energy, including wind power, the president focused largely on solar energy, part of an increasingly intense effort to counter global warming by instituting policies to reshape the nation's energy industry."
New rule targets pollution from coal	Aug 2, 2015	3.49	Washington Post	"The Obama administration will formally adopt an ambitious regulation for cutting greenhouse-gas pollution on Monday, requiring every state to reduce emissions from coal-burning power plants and putting the country on a course that could change the way millions of Americans get their electricity."
Environmentalists, Industry Air Differences on Pollution	Oct 17, 1999	3.48	Washington Post	"As a result, environmental groups are pressing states and Congress for specific environmental protections against increased pollution, financial incentives for energy efficiency and renewable energy, and federal pollution guidelines to be part of the overall deregulatory effort."

Table 2: Newspapers articles with the highest SVM-score

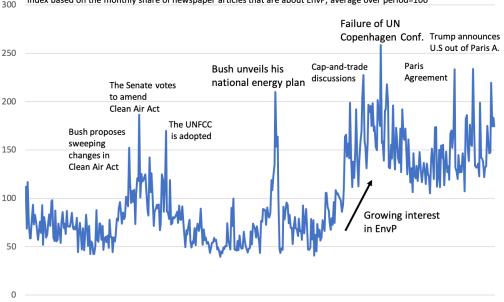


Figure 1: EnvP - An index of environmental policy, monthly share

index based on the monthly share of newspaper articles that are about EnvP, average over period=100 300

1981 1983 1985 1987 1989 1991 1993 1995 1997 1999 2001 2003 2005 2007 2009 2011 2013 2015 2017 2019

To construct our index, we count the monthly number of articles classified as *environmental policy* by our SVM algorithm. Since the total amount of news published in newspapers varies over time, we scale the monthly counts of environmental articles predicted by the total monthly volume of news articles in our ten newspapers. Figure 1 plots our environmental policy index (EnvP index). The index is normalized such that its average value over the 1981-2019 period is equal to 100. As shown in Figure 1, our index is able to capture both trends and spikes in recent media coverage of US environmental policy history. We observe more than a three-fold increase in media attention on environmental policy issues between 2006 and 2009. At the tail-end of this trend, our index identifies two important events which precipitated a fall in both media interest and political will to address climate change, namely 1) the parliamentary debates over the Waxman-Markey bill in April 2009 which failed to introduce a cap-and-trade system and 2) the UN Copenhagen Conference in December 2009 which ended on an unbridgeable North-South divide. Other salient events, such as the signature of the Paris Climate Agreement in December 2015 and President Trump's announcement of withdrawal from the agreement in June 2017, are labelled in Figure 1.

2.2 Evaluating our news-based environmental policy index

In this section we provide further descriptives and validity checks of our news-based index of US environmental policy.

Comparison with other indices

We first compare our index to currently available newspaper-based environmental indices. In Figure 2 we compare our EnvP index with the Climate Change News index created by Engle et al. (2020). This index is based on the occurrence of keywords related to climate change in articles published by the Wall Street Journal (WSJ). In contrast, our EnvP index aims to capture environmental *policy*, i.e. the policy solution to the climate change problem. In addition, we consider a much broader set of newspapers across several regions in the US, rather than the more international audience of the WSJ alone. We find that the two series are positively correlated to one another with a correlation coefficient of 0.67.¹³ Yet, there are notable differences between the two indices as shown in Figure 2. First, the index by Engle et al. (2020) has less pronounced trends and reacts strongly to the UN Climate Talks (e.g. adoption of the UNFCCC in 1992, adoption Kyoto protocol in 1997, etc.). Second, our index appears to be better able to capture the large number of discussions on environmental policy on the US political agenda between 2008 and 2014, a period where climate change was not necessarily at the forefront (with one notable exception being the failure of the 2009 UN Climate Change Conference in Copenhagen). By contrast, many issues dealing with US domestic policies received much media attention in this period, such as the failed adoption by the U.S. Congress of a cap-and-trade bill in 2009 or the federal policy support for clean energy companies like Solyndra.¹⁴

An important question in our analysis is how our index relates to environmental policy stringency. Therefore, as an additional reality check, we compare our EnvP index (12-month moving average) to the OECD's Environmental Policy Stringency Index (EPS) for the United States in Figure 3. The EPS measures the extent to which a country puts an explicit or implicit price on polluting or environmentally harmful behaviour. We see that the indices co-move together, with a correlation coefficient of 0.79 between 1990 and 2015. The EnvP index seems

¹³If we compare their index to our EnvP index based solely on the WSJ, a fairer comparison, the correlation climbs up to 0.71. See Figure A1 in Appendix A.

¹⁴Solyndra received a \$535 million U.S. Department of Energy loan guarantee, and was the first recipient of a loan guarantee under Obama's economic stimulus program, the American Recovery and Reinvestment Act of 2009. The bankruptcy of Solyndra in 2011 has received a lot of attention in the media and was used by Obama's political opponents as an example of wasteful spending under the stimulus program.

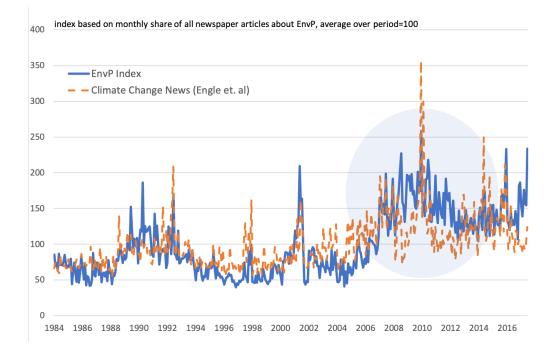


Figure 2: Comparison with Engle et. al, monthly share

nonetheless more sensitive to one-off increases in media attention to environmental policy, such as the energy crisis of 2001 and Bush's energy plan. The period following the financial crisis after 2010 is characterized by more fluctuating policy support and media attention.

Is environmental policy coverage partisan?

A newspaper-based measure of environmental policy should not be overly influenced by the political slant of the newspapers in our sample. To investigate this issue, we divide the newspapers in our sample into two groups based on whether they are more conservative or liberal-leaning.¹⁵

- Liberal-leaning: New York Times, Washington Post, San Francisco Chronicle, Tampa Bay Times, San Diego Union Tribune and San Jose Mercury News
- Conservative-leaning: Wall Street Journal, Houston Chronicle, Boston Herald and Dallas Morning News

First, we find that 0.55% of articles in liberal-leaning newspapers are about environmental policy and 0.48% in the more conservative-leaning ones. We plot the EnvP indices produced by the liberal-leaning and conservative-leaning newspapers in Figure 4. The figure shows that

¹⁵To determine whether a newspaper is more conservative- or liberal-leaning, we use two external sources: Boston University (https://library.bu.edu/c.php?g=617120&p=4452935) and AllSides, a multi-partian organisation that studies media bias (https://www.allsides.com/).

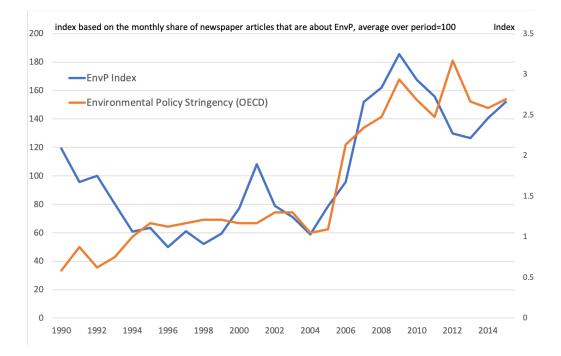


Figure 3: Comparison with EPS, yearly share

the coverage of environmental policy has followed the same trends in these two groups over the past four decades. There are only a few minor exceptions. Notably, liberal-leaning newspapers dedicate more space to environmental policy in the early-months of Trump's presidency than conservative-leaning newspapers. However, as our sample of newspapers is well balanced between liberal and conservative outlets, our general EnvP index averages out the differences. Overall, we observe that political slant does not seem to skew the coverage of environmental policy and is thus not a serious concern for our analysis.

3 Additional Measures of Sentiment and Topic-specific Indexes

In this section, we introduce two additional types of measures that can be extracted from our main index of environmental policy, namely: 1) a sentiment index and 2) topic-specific indices. These measures help illustrate the vast amount of information that can be extracted from newspapers and help us refine some of our empirical analysis in Section 4.

3.1 Sentiment analysis

News about environmental policy may be either positive, negative or neutral. To assess the polarity of our index, we conduct a sentiment analysis following Consoli et al. (2021). The

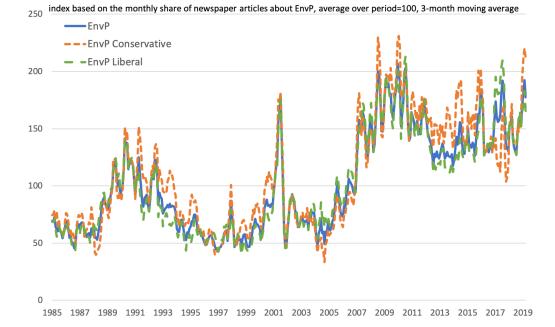


Figure 4: EnvP according to liberal and conservative media

authors develop a novel fine-grained aspect-based methodology that allows for identifying topic specific sentiment around certain keywords, as opposed to merely identifying the general sentiment of a given sentence. The advantage is that, by selecting suitable policy keywords, we make sure to pick up the sentiment actually pertaining to policy, not to any confounding sources of sentiment such as financial markets. A central element in sentiment analysis is the dictionary which assigns each word in the lexicon a sentiment score. In Consoli et al. (2021), the lexicon base is optimized for economic and financial texts.¹⁶

As it is our aim to measure sentiment pertaining to environmental policy, the algorithm, searches around the following terms: 'federal', 'state', 'court', 'treaty', 'summit', 'political', 'administration', 'talks', 'policy', 'congress', 'epa', 'senate', 'regulation', 'rule', 'penalty', 'program', 'house', 'bill', 'protection', 'legislation', 'standard'. The term set was selected from the list of keywords most important for our EnvP classifier as we can be sure that these appear in most of our EnvP articles. For each article, the algorithm identifies sentences where one of the

¹⁶We also considered the dictionary-based approach by Loughran and Mcdonald (2011). The downside of this approach for this application is that, as mentioned in Consoli et al. (2021), their dictionary is based on 10-K filings and not on newspaper articles. Moreover, their list of terms for negative sentiment is much longer than that of positive sentiment which inevitably affects the level of sentiment as picked up by the index. However, despite the difference in average sentiment, the trends in the sentiment indices based on Consoli et al. (2021) and Loughran and Mcdonald (2011) are roughly similar with a correlation of 0.46 for the raw index and 0.71 for the six-month moving average. This gives us confidence that the general trends in sentiment are not driven by any methodological particularity. Furthermore, Consoli et al. (2021) show that their methodology outperforms Loughran and Mcdonald (2011) and other common methods in the literature when comparing the predicted labels with a human-annotated sample of texts.

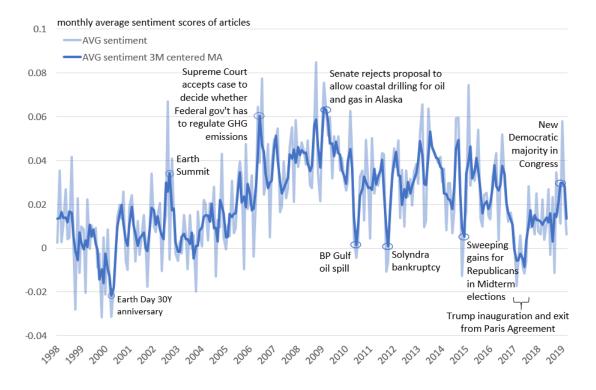


Figure 5: EnvP sentiment index

words specified above appears and searches around it to generate a sentiment score per relevant instance. This yields multiple scores per article which all vary between -1 and +1, with zero representing neutral sentiment. Next, we compute the average sentiment score for each article which leaves us with one sentiment score per article.

Figure 5 displays our EnvP average sentiment index. Sentiment has been fluctuating around the neutral cutoff of zero until the end of 2002 after which monthly sentiment scores tend to remain positive. The uptick in sentiment in the 2000s is likely driven by a general increase in public discussions on climate change (e.g. through Al Gore's movie 'An Inconvenient Truth', Jacobsen (2011)) and coincided with a strengthening of environmental policy in the US with favourable reporting in the news. Other salient positive and negative events are labelled in Figure 5. Later dips in sentiment include the 2014 US elections which led to sweeping gains for the Republicans threatening to thwart Obama's climate policy agenda, corresponding to the largest two-month dip in sentiment across the whole sample. Finally, as expected, we also find a major dip in sentiment in June 2017 when Trump announced the exit from the Paris agreement.

3.2 Topic-specific indices

Finally, we show that our index captures a lot of fine-grained information on specific topics. We apply topic modeling, an unsupervised machine learning approach, to illustrate how our index can be decomposed to identify specific environmental policy topics.¹⁷ As an example, Green New Deal policies may include provisions specific to sub-topics on 'automobile emissions' or 'renewable energy'. Unsupervised learning approaches can help discover implicit patterns in the data without researchers imposing any specific structure (such as keywords or a training set). This technique identifies re-occurring word patterns to infer a given number of topics within our corpus of articles.

As a first step, and to limit the number of unique terms included in our analysis, we build a tf-idf matrix of the whole sample of unigrams, bigrams and trigrams included in our 80,045 environmental policy articles and select the 20,000 with the highest tf-idf score.

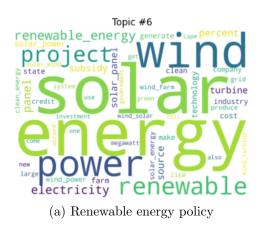
We then apply Latent Dirichlet Allocation (LDA) topic modeling developed by Blei et al. (2003) and already successfully applied in the economics literature (Hansen & McMahon, 2016; Hansen et al., 2018; Bybee et al., 2020). LDA is a statistical model that views each document as a collection of topics and each topic as a collection of keywords. A given keyword can be attributed to different topics with varying proportions and, likewise, an article can be 80 percent about 'automobile emissions' and 20 percent about 'renewable energy'. We provide detailed information on the LDA algorithm and our methodological choices regarding the number of topics in Appendix C. In our final analysis, we choose to focus on 25 topics pertaining to environmental policy.¹⁸ In the remaining analysis, we focus on the two topics of 'renewable energy policy' and 'international climate negotiations' for illustrative purposes. An in-depth discussion and analysis of the various topics is provided in a companion paper (Noailly et al., 2021).

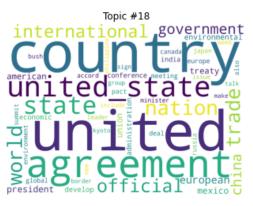
In order to interpret the topics uncovered by the LDA, we look at the most prevalent words per topic. Figure 6 display the keywords for our two exemplary topics using word clouds. The size of a word within a cloud corresponds to its probability of occurring within the topic. The word cloud in Figure 6a is composed of terms such as *energy*, *solar*, *wind*, *power*, *renewable*,

¹⁷Because our index captures a lot of fine-grained information on US domestic policies, our index likely captures a much richer set of topics than the index developed by Engle et al. (2020) constructed using a fixed set of keywords on climate change vocabulary.

¹⁸The list of topics is provided in Table C2 in Appendix C. In Figure C2 in Appendix, we show how some of the most important topics have evolved over time, with 'renewable energy policy' and 'climate change science' in particular gaining increasing media attention since the 1990s.

Figure 6: Word clouds

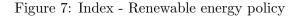


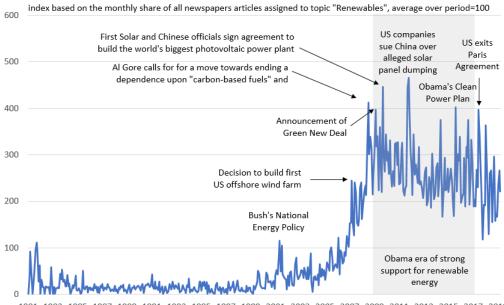


(b) International climate negotiations

electricity, credit, etc. We label this topic as 'renewable energy policy'. Similarly, the word cloud in Figure 6b of the combination of words: *united, country, agreement, united_state, world, international, environment, etc.* We label this topic as 'international climate negotiations'.

To construct topic-specific indices, we count the number of articles attributed to a given topic and scale it by the total volume of newspaper articles in our sample. As before, we scale the indices so that their average corresponds to 100 over the 1981-2019 period. Figures 7 and 8 plot the evolution of the index for the sub-topic of renewable energy policy and international climate negotiation, respectively.





1981 1983 1985 1987 1989 1991 1993 1995 1997 1999 2001 2003 2005 2007 2009 2011 2013 2015 2017 2019

Figure 7 shows that policy discussions on renewable energy rise significantly after 2005,

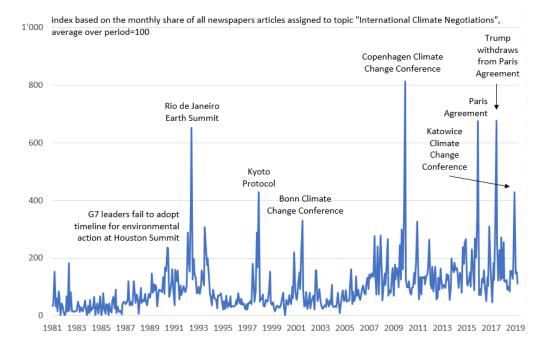


Figure 8: Index - International climate negotiations

which corresponds to the period of implementation and strengthening of renewable portfolio standards in many US states, particularly during the Obama presidency. The announcements of the Green New Deal in February 2009 and the Clean Power Plan in August 2015 aiming to reduce carbon dioxide emissions from electrical power generation by 32 percent by 2030 relative to 2005 levels marked key milestones toward this agenda. Other specific issues reported in news articles are indicated directly on Figure 7.

Figure 8 shows that our international climate negotiations index correctly captures discussions around major international climate summits. It identifies events such as the Rio Earth Summit in June 1992, the Kyoto Protocol in December 1997 and the Bonn Climate Change Conference in July 2001 which was the first international meeting after President Bush had exited the Kyoto Protocol in March 2001. In more recent years, the Copenhagen Climate Change Conference in December 2009, the Paris Agreement in December 2015 and the COP24 in Katowice are all picked up as salient events by our index.

Finally, beyond this selective set of illustrations, we believe that there are many additional powerful applications of our EnvP index. Our index and topic model can for instance easily be combined with keywords to identify a more fine-grained set of policies. We provide in Figures A2 and A3 in Appendix A further illustrations of a news-based index for the state of California and of an index depicting the environmental policy coverage around ExxonMobil.

4 Environmental Policy and Investments in Clean Technologies

We now turn to the central part of our analysis, documenting the meaningful association between our EnvP index and clean markets. Conceptually, we expect that a rise in the volume of news on environmental policy signals growing policy support and thus increasing opportunities for clean products, technologies and firms. In other words, we expect a rise in our EnvP index to be associated with an increase in investments in clean markets. Conversely, an increase in our EnvP index could signal vanishing opportunities for dirty markets, so we may also expect our EnvP index to be negatively associated with investments in dirty and polluting products and firms. In our empirical analysis, we consider two proxies for investments, namely venture capital finance and stock markets valuation, and conduct our analysis both at the micro level using firm-level estimations and at the aggregate level using VAR models. While the first approach provides better suggestive evidence towards causality, the second approach provides insights on the dynamic relationship between the salience of environmental policy and investments in clean energy markets at the sectoral level and might potentially capture additional channels (e.g. entry and exit).

4.1 Environmental Policy and Firm-Level Clean Investment Decisions

Establishing causality on the impact of environmental policy news on economic activity is challenging. First, media reporting on environmental regulations may respond to expectations of future clean market growth and technological advancements. Investors might therefore anticipate policy news which could lead to a downward bias in our estimate. Second, both media attention and clean investments may be affected by additional omitted variables, such as growing environmental awareness, which is likely to raise both environmental policy news and investments in clean technologies, leading to an upward bias in our estimate. Past studies have evaluated the impact of policy by using event study methodologies around a discrete unanticipated policy change announced in the media. Event studies give more assurance of causal effects but are limited to a specific timeline of events, while the advantage of our index is to measure a continuous tracking of policies. In order to present suggestive evidence towards causality, our identification strategy relates to a difference-in-difference approach, where we consider various firms that inherently differ in their exposure to environmental regulations. We show in firmlevel estimations how financial investments in startups and firms most exposed to environmental policy, as defined by their sector of activity or emission levels, are associated to a higher salience of environmental policy, as measured by our EnvP index.

4.1.1 VC investments across industries

We first examine how our EnvP index is associated with the probability that a startup will receive VC funding. So far, the literature on the determinants of VC funding for cleantech startups is quite limited (Nanda et al., 2015; Popp et al., 2020). Yet, one of the main advantage of VC data for our purpose is that information on deals are available at a high frequency (quarter).

We obtain data on VC funding rounds between January 1998 and March 2019 for US startups from the Crunchbase database and aggregate these funding rounds into a firm-quarter panel dataset.¹⁹ We also extract firms' industry and founding date as well as all the information related to the funding rounds (i.e., date, amount, series) from Crunchbase. Finally, we include GDP data from the U.S. Bureau of Economic Analysis, the Federal Reserve effective funds rate and the West Texas Intermediate crude oil spot prices. Excluding firm-quarter observations containing any missing information–including those where the firm is classified as inactive–we obtain 1,056,221 firm-quarter observations on 35,637 unique startup firms.

Our identification strategy differentiates startups by their exposure to environmental policy: more precisely, we expect to find a positive impact on the probability of VC funding for startups classified in cleantech industries, while we expect no significant impact for other startups. Cleantech startups belong to Crunchbase's 'Sustainability' industry group and represent 4% of overall VC deals, while clean energy startups in clean energy, battery, renewable energy, wind energy, energy storage and solar industries represent only 2.4% of all VC deals.We estimate whether startups that are classified as cleantech or clean energy are significantly more responsive to our EnvP index than startups in other sectors using ordinary least squares (OLS) as

¹⁹We focus on series A to J financing, involving firms founded after 1985. This represents around 75,000 different funding rounds. Due to the panel nature of our dataset, we observe startups over long period of times and therefore should avoid including inactive startups. These inactive startups can either have gone bankrupt or not be in need of early-stage financing anymore and as such have a probability equal to zero to receive VC funding. We therefore classify any firm that fails to secure new financing within the three-year time span after its last round of financing as inactive after this three-year mark.

follows:²⁰

$$VC_{i,t+1} = \alpha + \beta_1 EnvP_t + \beta_2 EnvP_t \cdot Cleantech_i + \beta_3 Controls_{i,t} +$$
(1)
$$\beta_4 TimeTrend_t + \gamma_{quarter/year/industry/state/series} + \epsilon_{i,t}$$

where *i* indexes the firm, *t* the quarter. We use two different measures of VC investments as our dependent variable: a funding dummy, *Funded*, and the logarithm of the total amount of funding a startup receives during a quarter, *Amount*, conditional on *Funded* = 1. β_1 and β_2 are the coefficients of our two main variables of interest. β_1 captures the impact of $EnvP_t$ –which takes two forms, either our EnvP Index or our EnvP-RE sub-index– on non-cleantech (clean energy) startups. β_2 on the other hand captures the particular impact of our EnvP variable on cleantech (clean energy) startups.

We control for the following variables that could be confounding our results. First, our EnvP index is likely affected by business cycles effects, as environmental concerns might take a backseat role during a crisis. We therefore control for economic activity and capital availability by including the annual growth of U.S. GDP and the Federal Reserve effective funds rate. Second, we include the log of the oil price as it is both an important actor in the environmental policy debate and actual investment decisions. In some specifications we include the output of our sentiment analysis on our EnvP index. This allows us to control for the positive (or negative) content of the news.

We also include a set of variables and fixed effects to absorb variation that is unrelated to environmental policy but may nonetheless affect our results, including, firm *i*'s age in quarter t –set as missing before founding date and if it is inactive–as well as a time trend, and in some specifications an industry time trend. We also use quarter, year, startup industry, startup state and series funding round fixed effects.²¹ The quarter fixed effects are used to account for seasonality in the data.²² The other fixed effects also allow us to control for unobserved variables common to all startups in a given year or that share the state, industry or funding round. Finally, we cluster standard errors at the startup firm level to correct for potential serial correlations in the error term.

 $^{^{20}\}mathrm{Our}$ results are robust to using Probit, see Table D2 in Appendix D

²¹More precisely, we include a dummy for the following industries: finance, science, biotech, health, education, manufacturing, transport and high-tech as well as cleantech or clean energy and fossil fuel. The series funding rounds dummies capture whether the investment is a series A, series B all the way up to Series J.

²²Additional estimations including quarter-year fixed effects provide similar results.

We first focus on the relationship between our EnvP index and VC investment in cleantech using Equation (1). We present the regression results in Table 3, first using the probability of getting funded in the next quarter (Q + 1) as the dependent variable. Columns (1) through (3) gradually increase the number of regressors. Using column (2) we can see that while a rise in our EnvP index is associated with a marginally lower chance of receiving funding for the average startup, it has a strong positive relationship with cleantech startups' probability of receiving funding in the next quarter. To illustrate the size of the effect, a doubling of environmental policy media coverage from one quarter to the next is associated with an increase in the probability of receiving funding of 1.6 percentage points.²³ While this might seem like a small increase, the average probability that a cleantech startup will be funded next quarter in our sample is only 6.2 percent. Therefore a doubling of environmental policy media coverage is actually associated with a 26 percent increase in a cleantech startup's probability of receiving funding next quarter. Column (3) shows that news with a positively-toned sentiment are associated with more VC deals in cleantech. After correcting for sentiment, the EnvP index continues to be significant, indicating that both the volume and sentiment of articles matter to investors. Columns (4) and (5) use the natural logarithm of the amount received in dollars, given that they received funding next quarter, as the dependent variable. We find that a one percent increase in our EnvP index is associated with a 0.6 percent increase in the amount received by cleantech startups. This remains robust when controlling for the sentiment index.

As an additional robustness check, we consider how our sub-topic index of media attention on renewable energy policies (EnvP-RE) relates to the financing of startups active in renewable energy and fossil fuels industries. We expect these energy startups to be disproportionately more affected by EnvP-RE news than other startups. Similarly, fossil fuel startups could be less attractive to VC investors when media attention on renewable energy policy is high. Table 4 displays our results. Results on the interaction terms show that a rise in EnvP-RE media coverage is associated with both a higher probability for clean-energy startups to secure funding and a higher amount per funding. At the same time, the EnvP-RE index is as expected negatively associated with VC investments in fossil fuels startups.

 $^{^{23}}$ We obtain this number by doing the following calculation $(-0.00529 + 0.0278) \cdot 0.693$, given that a doubling in a logged variable implies an increase by 0.693.

	(1)	(2)	(3)	(4)	(5)
	Funded (Q+1)	Funded $(Q+1)$	Funded $(Q+1)$	Amount (Q+1)	Amount $(Q+1)$
Log EnvP index	$\begin{array}{c} 0.00470^{***} \\ (0.00121) \end{array}$	-0.00529^{***} (0.00195)	-0.0107^{***} (0.00195)	-0.127^{***} (0.0467)	-0.109^{**} (0.0477)
Log EnvP x Cleantech	$\begin{array}{c} 0.0272^{***} \\ (0.00332) \end{array}$	0.0278^{***} (0.00461)	0.0216^{***} (0.00466)	0.760^{***} (0.136)	0.648^{***} (0.139)
Log Sentiment Index			-0.00879^{***} (0.000665)		0.00943 (0.0118)
Log Sentiment x Cleantech			0.0105^{***} (0.00211)		0.215^{***} (0.0651)
Cleantech	-0.126^{***} (0.0162)	-0.124^{***} (0.0197)	-0.154^{***} (0.0210)	-2.736^{***} (0.614)	-3.504^{***} (0.657)
Industry controls	Yes	Yes	Yes	Yes	Yes
Other controls	Yes	Yes	Yes	Yes	Yes
Quarter FE	No	Yes	Yes	Yes	Yes
Year FE	No	Yes	Yes	Yes	Yes
State FE	No	Yes	Yes	Yes	Yes
Industry-time trend	No	Yes	Yes	Yes	Yes
Series FE	No	Yes	Yes	Yes	Yes
Observations Firms R ²	$1056221 \\ 35637 \\ 0.003$	$\frac{1056221}{35637}\\0.006$	$\begin{array}{c} 1056221 \\ 35637 \\ 0.007 \end{array}$	57319 28297 0.135	57319 28297 0.136
n	0.005	0.000	0.007	0.155	0.190

Table 3: Relationship between EnvP media coverage and VC investment in cleantech

Table presents results of an OLS regression. The sample period is January 1998 and March 2019. The dependent variable in Columns (1) to (3) is a dummy variable that indicates whether firm *i* received VC funding next quarter. In Columns (4) and (5), the dependent variable is the logarithm of the amount received, conditional on having received funding. Other controls include age, oil price, a time trend, GDP and the fed fund rate. Standard errors are clustered at the company level. Standard errors are in parentheses. * p < 0.1, ** p < 0.05, *** p < 0.01

4.1.2 Firm-level stock returns

Next, we examine how our EnvP index relates to firm-level stock returns in panel estimations, drawing on the emerging literature looking at how environmental policy signals are reflected in firms stock valuations (Kruse et al., 2020; Mukanjari & Sterner, 2018; Barnett, 2020).

We start our analysis by collecting monthly total return indices for a sample of around 1400 firms across various industries listed on the US stock exchange from January 2004 to March 2019 from Datastream. We also extract the monthly safe interest rate from the website of Kenneth French²⁴ and compute monthly continuously compounded log returns at the firm level as $r_{i,t} = \ln\left(\frac{p_{i,t}}{p_{i,t-1}}\right)$. We use the excess returns above the safe rate r_f , i.e. $r_{i,t}^e = r_{i,t} - r_f$, as our dependent variable. In the estimation, market returns are controlled for on the right-hand side by five market risk factors (Fama & French, 2015).

When working with stock price data, we may be particularly worried that investors may

²⁴https://mba.tuck.dartmouth.edu/pages/faculty/ken.french/data_library.html

	(1)	(2)	(3)
	Funded $(Q+1)$	Funded $(Q+1)$	Amount $(Q+1)$
Log RE-EnvP index	0.00108	0.00674***	-0.112***
	(0.000770)	(0.00120)	(0.0270)
Log RE x Renewables	0.0112^{***}	0.00887^{***}	0.289***
	(0.00192)	(0.00246)	(0.0873)
Log RE x Fossil	-0.00182	-0.00843*	0.139
Fuels	(0.00345)	(0.00501)	(0.202)
Renewables	-0.0509***	-0.0426***	-1.142^{***}
	(0.0102)	(0.0109)	(0.439)
Fossil Fuels	-0.00114	0.0189	-0.0811
	(0.0182)	(0.0197)	(0.963)
Industry controls	Yes	Yes	Yes
Other controls	Yes	Yes	Yes
Quarter FE	No	Yes	Yes
Year FE	No	Yes	Yes
State FE	No	Yes	Yes
Industry-time trends	No	Yes	Yes
Series FE	No	Yes	Yes
Observations	1056221	1056221	57319
Firms	35637	35637	28297
\mathbb{R}^2	0.003	0.006	0.135

Table 4: Relationship between the EnvP-RE index and VC investment in clean energy

Table presents results of an OLS regression. The sample period is January 1998 and March 2019. The dependent variable in Columns (1) and (2) is a dummy variable that indicates whether firm *i* received VC funding next quarter. In Column (3), the dependent variable is the logarithm of the amount received, conditional on having received funding. Other controls include age, oil price, a time trend, GDP and the fed fund rate. Standard errors are clustered at the company level. Standard errors are in parentheses. * p < 0.1, ** p < 0.05, *** p < 0.01

anticipate and react very quickly to movements in our EnvP index. To mitigate this, we follow Brogaard and Detzel (2015) in considering 'innovations' in our EnvP index (i.e. its unanticipated component) by extracting the residuals from an AR(7) model of our monthly series of EnvP as follows:

$$\epsilon_t^{EnvP} = EnvP_t - \left(\hat{\phi}_0 + \sum_{k=1}^7 \hat{\phi}_t * EnvP_{t-k}\right)$$
(2)

Standard tests confirm that this series is white noise and has no autocorrelation.²⁵ We

 $^{^{25}}$ Breusch–Godfrey test for higher-order serial correlation, Durbin's alternative test for serial correlation and the Portmanteau (Q) test for white noise.

standardize this measure to have a mean of zero and a unit standard deviation.²⁶

Our identification strategy differentiates firms according to their exposure to environmental policy. To proxy for such exposure, we use firm-level scope 1 CO_2 emissions²⁷ collected from publically disclosed data sources at annual frequency from S&P Trucost Limited. As environmental regulations gain prominence in the news, we expect investors to divest from high-emission firms, leading to lower stock returns. Since CO_2 emissions and thus firm exposure to environmental policy may endogenously respond to current or anticipated environmental policy, we use the (standardized) fixed mean of CO_2 emissions over the sample period in our baseline estimation. We consider the following panel estimation:

$$r_{i,j,t=m}^{e} = \alpha + \beta_1 \epsilon_{t=m}^{EnvP} + \beta_2 \text{CO2 Emissions}_{i,t=y} + \beta_3 \text{CO2 Emissions}_{i,t=y} * \epsilon_{t=m}^{EnvP} + \qquad (3)$$

$$\beta_4 \text{Risk Factors}_{t=m} + \beta_5 \text{Firm controls}_{i,t=y} + \beta_6 \text{Time Trend}_{i,t=y} + \gamma_i + (4)$$

$$\varepsilon_{i,t=m}$$
 (5)

where i, j, t indicate firm, industry and time (with *m* denoting month and *y* denoting year), respectively. CO2 Emissions_{*i*,*t*} proxies firm-level environmental policy exposure by the fixed mean of CO_2 emissions over the period. $\epsilon_{t=m}^{EnvP}$ represents the monthly EnvP innovations. Risk Factors_{*t*} is a vector containing the monthly market risk factors MKTRF, SMB, HML, RMW and CMA from the 5-factor Fama-French asset pricing model (Fama & French, 2015) obtained from the website of Kenneth French.²⁸ In addition, $X_{i,t}$ is a vector of firm-specific characteristics, namely (i) firm size as log(market cap), (ii) a measure of firm profitability as log(return on assets), (iii) a measure of firm leverage as log(total debt/total equity) as well as (iv) log(dividends per share). Table E1 in Appendix E provides summary statistics of all variables used in the analysis. Finally, we include an industry-year time trend in all our specification to control for time-varying factors specific to industries, such as technological progress, as well as firm fixed effects to control for structural and time-invariant differences in stock returns at the firm level. We cluster standard errors at the firm level to control for serial correlation of the error terms.

Table 5 presents the results of our baseline estimation. Column (1) includes firm fixed effects,

²⁶In the same fashion, we extract residuals from an AR(6) model from our monthly EnvP sentiment index.

²⁷Scope 1 emissions are direct emissions from production, as opposed to scope 2 emissions which are indirect emissions from consumption of purchased electricity, heat or steam.

²⁸We deflate all financial variables by annual GDP collected from the database of the St. Louis Fed.

	(1) Exc. ret.	(2) Exc. ret.	(3) Exc. ret.	(4) Exc. ret.	(5) Exc. ret.	(6) Exc. ret.
EnvP	$\begin{array}{c} 0.0022^{***} \\ (0.0003) \end{array}$	0.0027^{***} (0.0003)	0.0051^{***} (0.0011)	$\begin{array}{c} 0.0027^{***} \\ (0.0003) \end{array}$	$\begin{array}{c} 0.0014^{***} \\ (0.0003) \end{array}$	0.0019^{***} (0.0003)
$EnvP \times CO_2$ Emissions	-0.0003^{*} (0.0001)	-0.0004^{***} (0.0001)				-0.0004^{***} (0.0001)
Quartile of emissions= $2 \times \text{EnvP}$			-0.0016 (0.0012)			
Quartile of emissions=3 \times EnvP			-0.0030^{***} (0.0012)			
Quartile of emissions= $4 \times \text{EnvP}$			$\begin{array}{c} -0.0030^{***} \\ (0.0011) \end{array}$			
$EnvP \times CO_2$ Emission Intensity				-0.0003^{**} (0.0001)		
EnvP × Pre-sample CO_2 emissions					-0.0006^{***} (0.0002)	
EnvP net sentiment						-0.0043^{***} (0.0005)
EnvP net sentiment $\times CO_2$ Emissions						0.0001 (0.0002)
Firm FE	Yes	Yes	Yes	Yes	Yes	Yes
Industry-Year Trend	Yes	Yes	Yes	Yes	Yes	Yes
Firm controls	No	Yes	Yes	Yes	Yes	Yes
Risk factors	Yes	Yes	Yes	Yes	Yes	Yes
Observations	$91,\!531$	49,143	49,143	49,143	34,079	49,143
Firms	1400	614	614	614	262	614
\mathbb{R}^2	0.54	0.72	0.72	0.72	0.77	0.72

Table 5: Estimation results - EnvP and Excess Stock Returns

The table presents results of an OLS regression. Standard errors are clustered at the firm level. The dependent variable corresponds to excess returns as continuously compounded monthly returns in excess of the safe rate. Emission measures refer to scope 1 (fixed mean) CO_2 emissions or emission intensity at the firm level. Firm controls include size as log(market capitalization), profitability as log(return on assets), leverage as log(total debt over total equity) and log(dividends per share). Risk factors include the market risk factor, SMB, HML, RMW and CMA. The EnvP innovations and EnvP sentiment innovations correspond to the residuals from an AR(7) and AR(6) process, respectively, and are standardized to a mean of zero and unit standard deviation. The emission measures are standardized in the same way. Standard errors are in parentheses. * p < 0.1, ** p < 0.05, *** p < 0.01.

Fama-French risk factors and industry-year trends. We add firm controls in columns (2)-(7), which reduces the sample to about 600 firms. Columns (3)-(5) test different policy exposure measures such as quartiles of (fixed mean) CO_2 emissions, CO_2 emission intensities and presample CO_2 emissions. In column (6) we add controls for innovations in our sentiment index. Across all specifications, we find that our coefficient of interest, i.e. the interaction term between our EnvP index and CO_2 emissions, has the expected sign and is highly significant at the 1 percent level. There is a negative association between our EnvP index and the stock returns of high-emission firms with greater exposure to environmental policy. Quantitatively, firms with CO_2 emissions one standard deviation above the sample mean experience a differential drop in excess returns of around 4 basis points following a one-SD EnvP innovation. For a firm with average exposure²⁹, however, news on environmental regulations tend to be positively associated with stock returns, as indicated by the positive coefficient on EnvP.³⁰ In column (3), we find that there are highly significant differences between the least polluting quartile and the two most polluting quartiles, with firms in the two highest polluting quartiles experiencing the largest relative drop in excess returns when EnvP rises relative to the least polluting quartile of firms. Moreover, in columns (4)-(5), we show that this effect is robust to using emission intensity or pre-sample emissions as a policy exposure measure. Finally, column (6) shows that the negative coefficient on the interaction term between our EnvP index and CO_2 emissions is robust to controlling for sentiment about environmental news, confirming again that our EnvP index has a negative significant effect on the stock returns of firms with greater exposure to environmental policy regardless of the monthly sentiment of EnvP news. For a firm with average exposure, however, an increase in positively toned news about environmental policy is associated with a drop in excess returns, as indicated by the negative coefficient on the EnvP net sentiment variable. As far as positive sentiment reflects a strengthening of environmental policy, this is aligned with the intuition that more stringent environmental regulations may be costly for most (average) firms. However, we do not find evidence of a significant difference for firms most exposed to environmental policy.

4.2 Environmental Policy and Aggregate Clean Investments

Having looked at firm-level estimations, we now consider the association between our index and aggregate investments in the clean energy sector at the macro level. By contrast to within-firms decisions, this may capture additional channels (e.g. entry and exit) of the dynamic relationship between investments and the salience of environmental policy.

4.2.1 Aggregate cleantech venture capital deals

We extract data on the monthly number of venture capital deals in renewable energy (which includes solar, wind, hydro and geothermal) over the January 1998 - March 2019 period from the i3 Cleantech Group database.³¹ Since we focus on renewable energy, we include our index on 'renewable energy policy' (labeled as EnvP-RE), as this is likely the most relevant for investors.

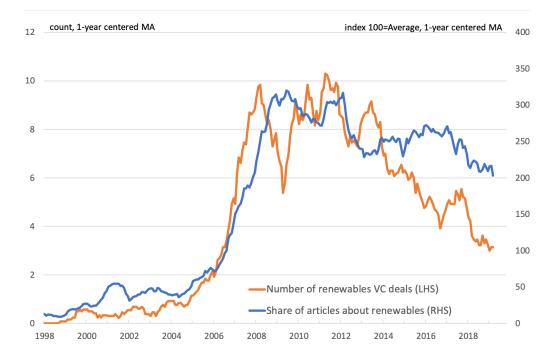
 $^{^{29}}$ In the estimation, we standardize the CO_2 emissions variable, with mean zero and unit SD.

 $^{^{30}}$ We investigate this further by controlling for news sentiment in column (6).

 $^{^{31}}$ This database provides information on early-stage financing of 11,620 US cleantech startups (seed, series A, series B and growth equity) tracked over time by the Cleantech Group.

Figure 9 plots our EnvP-RE index together with the aggregate monthly number of VC deals in renewable energy. Both series share a similar trajectory since the beginning of the 2000s, only diverging during the global financial crisis in 2008-2009 and over the 2015-2017 period.

Figure 9: Evolution of number of renewable energy VC deals and EnvP-RE news index, monthly



Our baseline VAR specification includes the following controls, all at monthly frequency: 1) oil prices as the West Texas Intermediate crude oil spot price from the St-Louis FED, 2) market risk captured by the Federal Reserve effective funds rate from the Board of Governors of the Federal Reserve System, 3) aggregate economic activity using Markit's U.S. monthly real GDP index³² and 4) a linear time trend. We include three lags of all variables, based on lag selection criteria. Table D1 in Appendix D provides summary statistics of the variables in our sample.

We conduct standard unit roots tests and use the monthly first difference of the following series, the log of oil prices, the log of GDP and the Federal funds rate, because these are not stationary in levels. As we can reject the presence of a unit root for the number of VC deals and the EnvP-RE news index using the Phillips–Perron test, we keep these two variables in levels in our preferred specification.³³ In order to recover orthogonal shocks we use the following Cholesky ordering: EnvP-RE news index, $\Delta \ln(\text{oil price})$, $\Delta \ln(GDP)$, Δ effective Fed funds rate, VC deals in renewable energy.

³²For our robustness analysis below using Californian data, we use the Federal Reserve Bank of Philadelphia's coincident economic indicator, which includes non-farm payroll employment, the unemployment rate, average hours worked in manufacturing and wages and salaries.

³³We expect VC deals which take several months to close to be more strongly correlated with the level of environmental policy in the media rather than its monthly evolution.

Figure 10: Estimated effect of a shock in EnvP-RE news on the number of renewable energy venture capital deals

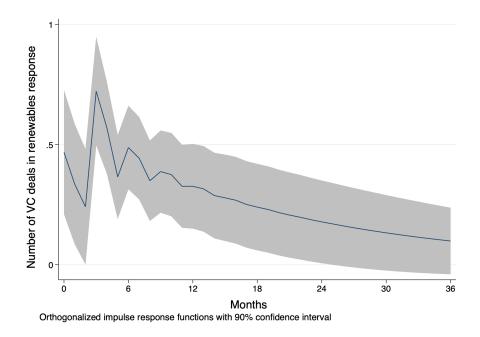


Figure 10 displays the model-implied impulse response function of the number of VC deals in renewable energy to a shock in our news-based EnvP-RE index. We see that a one standard deviation increase in our index is associated with about 0.6 more VC deals in the medium term. While this effect is moderate in size, it still represents a nearly 15% increase in the average monthly number of VC deals in renewable energy (i.e. 4.2 between January 1998 and March 2019). We show that this positive relationship between the EnvP-RE news index and VC investments in renewable energy is robust to varying specifications on Figure D1 in Appendix D.

4.2.2 Aggregate clean energy stocks

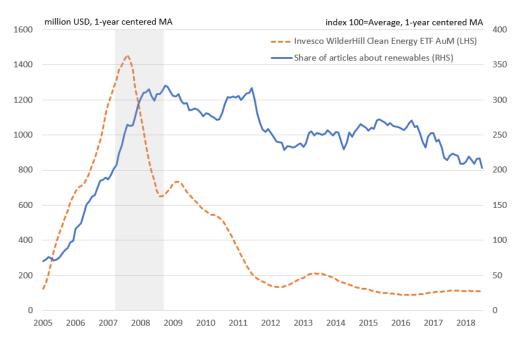
Next, we investigate the dynamic relationship between our news-based index and aggregate clean energy stocks. Specifically, we examine how the assets under management (AuM) of the Invesco WilderHill Clean Energy Exchange Traded Fund (PBW-ETF), tracking the portfolio of 52 US renewable energy companies, is associated with our index.³⁴ Considered as the main

³⁴The reason we are focusing on an ETF are twofold. First, one cannot directly invest in a market index. Second, it allows us to analyze the investment behaviour of less sophisticated investors who are more likely to learn something new from journal articles because retail investors are the main participants in the ETF market. A caveat of using the assets under management of an ETF is that they may be driven by fund flows or by changes in the value of the underlying assets. Therefore, it is a measure of demand for renewable energy stocks likely suffering from some measurement error.

benchmark clean-energy index, the PBW-ETF is widely used in the energy economics literature (Kyritsis & Serletis, 2019; Sadorsky, 2012; Kumar et al., 2012). We extract this series from Datastream. Again, given the focus on renewable energy, we use our specific EnvP-RE index to measure news on renewable energy policy.

Figure 11 plots the monthly sub-index on renewable energy policy together with the assets under management of the PBW-ETF for the period of March 2005 to March 2019. The figure shows that the co-movement patterns of the series vary substantially over time, with a high co-movement before the Global Financial Crisis (GFC) but less so during and after it.³⁵

Figure 11: Evolution of PBW-ETF and EnvP-RE news index, monthly. The shaded area corresponds to the recession following the Global Financial Crisis from December 2007 to June 2009.



Our baseline VAR specification includes the monthly assets under management of the PBW-ETF, EnvP-RE news and other controls as in (Kyritsis & Serletis, 2019; Sadorsky, 2012; Kumar et al., 2012), namely: 1) oil prices, as the US West Texas Intermediate crude oil spot price, 2) technology stocks, using the NYSE Arca Technology Index (PSE), and 3) market risk captured by the Federal Reserve effective funds rate. We exclude the recession associated with the GFC

³⁵The correlation of the annual centered moving average of PBW-ETF AuM and our news index between 2005 and 2007 is very high at 0.9. During the recession caused by the Global Financial Crisis (GFC), officially dated by the NBER from December 2007 - June 2009, PBW-ETF AuM take a dip, while policy news about renewable energy remain at elevated levels amid the announcement of the Green New Deal and Obama's era of strong support for renewable energy. The correlation of PBW-ETF AuM and our news index during this time period is at -0.9. The post-GFC period is marked by a much lower co-movement of the PBW-ETF AuM with our EnvP-RE policy news index at 0.7 (0.6).

(December 2007 - June 2009) from the analysis.

As before, we run a series of unit root tests (Augmented Dickey–Fuller, Phillips–Perron and Kwiatkowski–Phillips–Schmidt–Shin tests). Accordingly, we use the PSE and oil prices in monthly log differences, PBW-ETF AuM and the effective Fed funds rate in monthly differences and, although tests are less conclusive in this case, we use the EnvP-RE index in monthly log differences in our baseline – so we consider changes in the growth rate of our EnvP index. We include one lag for all variables as suggested by standard tests and recover orthogonal shocks by imposing the following Cholesky ordering: $\Delta \ln(\text{EnvP-RE index})$, $\Delta \ln(\text{oil price})$, Δ Federal Reserve effective funds rate, $\Delta \ln(\text{PSE})$, $\Delta \ln(\text{ETF-PBW})$.³⁶ Summary statistics are provided in Table E2 in Appendix E.

Figure 12: Estimated effect of a shock to the growth rate of the EnvP-RE news index on the change in assets under management of the PBW exchange traded fund

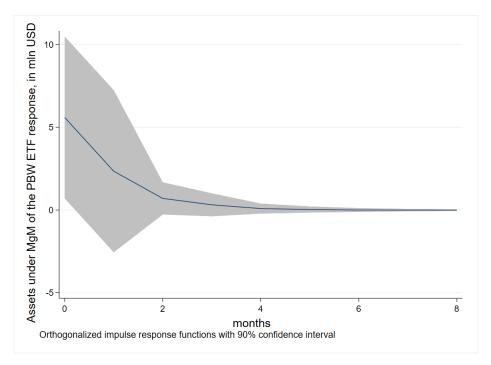


Figure 12 shows that a one-standard deviation shock to the growth rate of our EnvP-RE index is associated with an additional increase of 5 million USD in assets under management of the PBW-ETF. While this effect seems rather small, it still represents a 125% increase in the average monthly change in AuM of the PBW ETF (i.e. about 4 mln USD between April 2005 and March 2019). The result is broadly in line with the previous literature which finds a quantitatively small dynamic relationship between investor sentiment in renewable energy,

 $^{^{36}\}mathrm{A}kaike$ information criterion (AIC), Final Prediction Error (FPE) and Hannan-Quin information criterion (HQIC)

as measured by the Google Trends Search Volume Indices and Tweets, and clean energy stock returns (Reboredo & Ugolini, 2018; Song et al., 2019).³⁷ Figure E1 in Appendix E shows that our results are robust to various other specifications.

5 Conclusions

Quantifying fine-grained information on environmental policy over several decades has often proven difficult. We apply text-mining techniques to newspapers archives to develop the EnvP index, a novel index measuring the salience of US environmental policy over the 1981-2019 period. The index captures the evolution of the relative share of news articles discussing environmental and climate regulations over the last four decades. We perform several reality checks showing that our index captures trends and peaks in the historical evolution of US environmental policy and co-moves with the stringency of the regulatory framework in a meaningful way. From a methodological point of view, our analysis showcases how newspaper archives combined with machine learning algorithms for text classifications can be exploited to retrieve a vast and diverse amount of information on environmental policy. In addition, the algorithms provide a much improved methodology, compared to simpler information retrieval using keywords. We illustrate how the index can be further exploited to build many additional indicators, providing information on sentiment (i.e the tone of articles) and on sub-topics such as 'renewable energy policy' and 'international climate negotiations'.

We further look at how our EnvP index relates to financial investments in clean markets. Our results provide a range of empirical evidence corroborating that our news-based measure of environmental policy has a meaningful association with clean investments as proxied by venture capital financing and stock returns – both in firm-level panel estimations and VAR models. More specifically, a doubling of environmental policy news is associated with a 26% increase in the likelihood than an average cleantech startup receives funding. Conversely, a 1 SD increase in (an innovation in) our EnvP index is associated with a loss of about 4 basis points in excess returns for the most polluting firms. Furthermore, we find in VAR models

³⁷Investors in renewable energy markets may instead be more responsive to factors that move technology stocks than to environmental regulation. Sadorsky (2012), for instance, point out that renewable energy companies tend to behave similarly to high-tech companies because their success hinges on very specific technologies. Consistent with this hypothesis, we find that the PSE and PBW-ETF AuM have a positive association of about double the size of the link between EnvP-RE and PBW-ETF. Moreover, the link between oil prices and PBW-ETF AuM is about the same size as the one between EnvP-RE and PBW-ETF, in line with the notion that rising oil prices trigger a substitution towards renewable energy technologies (Kumar et al., 2012; Sadorsky, 2012).

that a shock in our sub-index on renewable energy policy is associated with an increase in the number of clean energy deals at the macro level and an increase in the assets under management of the main clean energy exchange-traded fund. The persistence of our findings across many specifications serves as validation test that our EnvP index captures a meaningful association with clean investments.

An immediate implication of our results is that our EnvP index can help assist the policy and finance community to better understand which type of policy signals (e.g. design, compensation schemes) may be most effective in affecting investor beliefs. News on environmental policy appear to contain a lot of relevant information for investors and policymakers could leverage their capacity to coordinate investor beliefs by communicating about their environmental policy agenda in a clear and credible manner, akin to central banks coordinating inflation expectations through forward guidance. In this respect, our study offers many avenues for future research. We hope in particular that our index can help researchers to progress towards quantifying causal impacts of specific features of environmental regulations, for instance by combining our index with event studies or quasi-natural experiments. In a more macro setting, our index may provide an improved quantification of transition risks in the context of climate change and the low-carbon transition.

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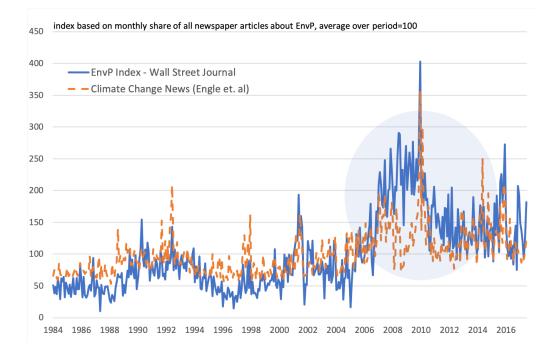
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A Appendix - Additional tables and figures: EnvP index

Newspaper	Available since	% in Dow Jones	% in Query
Newspaper	Available since	70 III DOW JOIles	70 III Query
New York Times	1 June 1980	22.5%	21.9%
Washington Post	6 January 1982	15.3%	17.9%
Wall Street Journal	13 June 1979	9.8%	12.8%
Houston Chronicle	2 February 1985	13.8%	11.1%
Dallas Morning News	18 January 1984	10.8%	7.5%
San Francisco Chronicle	4 January 1985	6.2%	7.4%
Boston Herald	26 July 1991	5.0%	2.7%
Tampa Bay Times	11 June 1986	11.5%	12.3%
San Jose Mercury News	2 January 1994	3.4%	3.9%
San Diego Union Tribune	31 December 2010	1.7%	2.4%

Table A1: Newspaper list

Figure A1: EnvP - WSJ versus Engle et. al



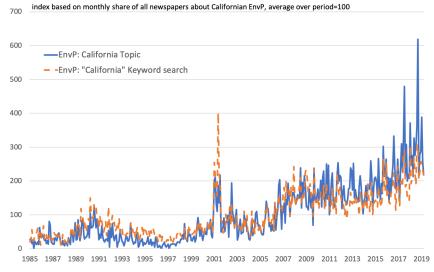


Figure A2: California EnvP indices

The figure plots two alternative versions of a sub-EnvP index for the state of California: 1) a version in which we select articles from the 80,045 articles composing our EnvP index using the "California" keyword, 2) a version in which we plot the index resulting from our California topic in the topic modeling exercise. Both approaches capture similar trends.

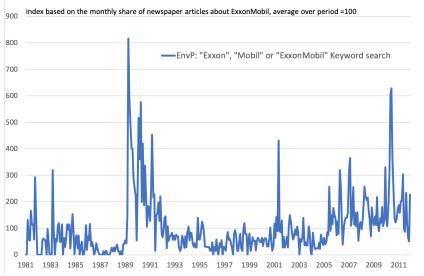


Figure A3: ExxonMobil index

The figure plots the evolution of a sub-EnvP index capturing discussions around ExxonMobil in environmental policy news, using the combination of keywords 'Exxon', 'Mobil' or 'ExxonMobil' into our set of EnvP articles. This index correctly identifies the main events around 1) the Exxon Valdez oil spill in March 1989, which led to the implementation of the Oil Pollution Act in the following year, 2) the US withdrawal from the Kyoto protocol and debates around a letter from Exxon to Bush to outcast IPCC's chairman in February/March 2001, 3) Exxon's attacks on the Clean Air Act in 2006, 4) the request from Exxon's shareholders to disclose potential economic impacts of the Paris accord on the company in May 2017.

B Appendix - The Support Vector Machines (SVM) Algorithm

Given a training set $T = ((x_j, y_i), j = 1..n)$ where x_j are the input variables (i.e. the features and their tf-idf score in each article) and y_i is the corresponding output value (i.e. the assigned label for each article), SVM methods will fit a model to this training set, for a given set of parameters. The algorithm builds on the idea that the numerical representation of each text/article are data points in a multivariate space of features. Based on the word content of each article the algorithm aims to find two hyperplanes separating the two classes of data (i.e., environmental policy articles and the rest). The classifier maximizes the distance between these hyperplanes, also called the margin. Articles or vectors that lie on one of these hyperplanes, i.e. particularly ambiguous articles that were hard to classify, are called support vectors. The decision boundary, that separates relevant from irrelevant articles is the hyperplane that lies at the mid-point of the margin.

Choosing the optimal hyperparameters

We choose the linear kernel function for its best performance. On a more technical note, we rely on a GridSearch function to set up the hyperparameters adapted to our classification model. This procedure is simply an exhaustive search through a subset of the hyperparameters available for the model (the kernel, the regularization parameter, the penalty parameter, gamma, and the class weight). Using this function we can find the optimal combination of hyperparameter values for our model.

Evaluating the classifier's performance

In order to evaluate the performance of our classifier, we estimate its out-of-sample performance via tenfold cross-validation. After randomly segmenting the training sets into ten sub-samples, the tenfold cross-validation approach consists in estimating the model on nine of the sub-samples and testing its out-of-sample properties on the tenth one. The procedure is then repeated for every possible permutations of the samples. We obtain a quantification of the performance of the algorithm, which is an average over repeated estimations of five ten-fold cross-validations using different random seeds.

C Appendix - Topic modeling

LDA is a generative statistical model of a corpus made of D documents — newspaper articles — and V unique terms. This topic model estimates K topics each of which is a distribution $\beta_k \in \Delta^V$ over all the unique terms V present in our articles.

The pre-processing

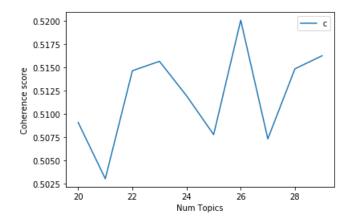
We use the pre-processed corpus of 80,045 articles identified in Section 2 and do some additional noise filtering. We tested the robustness of our preprocessing steps with the preText package in R (Denny & Spirling, 2018). The package computes a preText score for a range of text preprocessing specifications indicating whether any given specification is likely to yield 'unusual' results with respect to alternative ways to preprocess. We find that none of our initial preprocessing steps is significantly at risk of leading to unusual results. We include mono-, bi- and trigrams and use a tf-idf approach to filter out words that are either too rare or too common.

Selecting the optimal number of topics

First, we compute the coherence score, a measure indicating how semantically similar the top features of any given topic are to one another. Figure C1 reports coherence scores for LDA models with K ranging from 20 to 30. We favor this intermediate number of topics because while a higher number of topics tends to improve the statistical goodness-of-fit, it also makes the topics less easy to interpret. Next, we inspect the different outputs of these models to determine which one has the clearest and most interesting topics. We settle on a model with K = 26, the maximum in Figure C1. This model precisely identifies multiple topics we are particularly interested in such as policy discussions related to renewable energy, automobile emissions regulations and international climate negotiations.

LDA models each article as a distribution over different topics so that each article d has an attribution to topic k, θ_d^k , in percentage. We could simply count all articles with $\theta_d^k > 0$ for any given topic. However, we aim to get rid of 'noisy articles', those whose attribution to a topic is below a critical threshold, $\theta_d^k < \theta_d^{k\min}$. Alternatively, we could simply choose to only pick one dominant topic per article. However, newspaper articles arguably talk about more than one relevant sub-topic of environmental policy and we aim to capture details of the U.S. policy debate. In addition, we believe that contemporary observers may draw information on





policy issues, even if it is only mentioned as a side topic. To strike a middle ground, we use a cutoff α of 10%, meaning that only articles associated with any given topic with more than 10% probability, $\theta_d^k > 0.1 \forall d, k$ are counted.

The choice of the number of topics in the model is a critical step. Choosing too low a number tends to result in broad topics that miss the less prevalent but nonetheless important subtopics whereas choosing too high a number can lead to topics that are excessively narrow. Using a combination of our own expert judgement and quantitative methods, we identify 26 as the optimal number of topics. Out of the 26 topics, one has no interpretable meaning and as a result we discard it as noise and do not take it into consideration when we assign topics to our articles. Table C1 shows our 25 topics ranked from most to least prevalent in our sample. A more detailed analysis of the various topics is provided in a companion paper (Noailly et al., 2021).

Topic	#	Topic	#	Topic	#
Climate Change	19	Oil & Gas production	15	Vehicle Fuels	12
EPA & Federal Gov.	5	Intl. Climate Negotiations	18	Waste & Recycling	26
Cleanups & Courts	17	Texas	11	Green Buildings	25
Government Budgets	3	Renewables	6	North-East Region	8
Air Pollution	9	Env. Conservation	4	Offshore Oil Drilling	7
Congress & Policy	13	Water Pollution	1	Nuclear Power	21
Businesses & Investments	22	Climate Science	16	Coal Industry	10
Presidents & Campaigns	23	California	14		
Power & Utilities	24	Automobile Industry	2		

Table C1: Topic interpretation and classification (ranked by size).

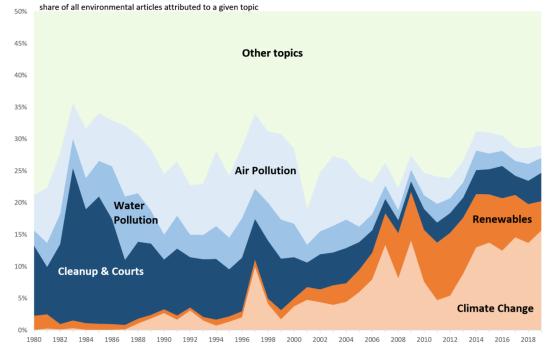


Figure C2: Evolution of media attention on environmental policy topics over time

The figure shows how media attention on these topics varies over time. In the 80s and 90s, the most important topics were 'Cleanup and Courts', 'Water Pollution' and 'Air Pollution'. More recently, 'Renewables' and 'Climate Change' have become central topics in the media.

D Appendix - Additional statistics and results: Venture Capital

Descriptive statistics - firm-level estimations and VAR

Table D1 reports descriptive summary statistics for the main continuous variables used in our study of VC investments for the period between January 1998 and March 2019. The first panel shows the variables that are common to both the VAR and Panel analysis, taken from our monthly VAR dataset. The second panel displays statistics about the monthly number of VC deals in the United States that we use in our VAR analysis. Finally, the last panel reports the VC-related variables that we use in our panel analysis. The discrepancy between the number of observations reported in the last panel and in Table 3 comes from the fact that, in our analysis, we drop all the observations where the age variable is negative as it most likely indicates an error in the data. In other words we drop around 30,000 observations that were recorded before the startups' official founding date.

	Obs.	Mean	Std. Dev	Min	Max
Environmental Policy Indices:	0.00.				
EnvP Index	255	119.75	47.34	40.89	258.55
EnvP-RE Index	255	166.28	119.35	0.00	465.94
Economic Control Variables:					
YoY GDP Growth	243	2.19	1.75	-4.92	5.64
Oil price (WTI)	255	57.68	28.59	11.35	133.88
Fed Funds Rate	255	2.09	2.11	0.07	6.54
VAR: VC Variables					
Number of clean energy VC deals	255	15.58	11.25	0.00	48.00
Number of renewables VC deals	255	4.17	4.07	0.00	19.00
Panel: VC Variables					
Number of VC deals, per firm-quarter	1089760	0.06	0.24	0.00	3.00
VC amount raised (in mio), if funded	65061	12.16	36.71	0.00	3500.00
Age when funded (in years)	63989	5.18	4.40	0.00	33.50

Table D1: Summary statistics for venture capital analysis

Firm-level panel estimation: robustness analysis

	$\begin{pmatrix} 1 \end{pmatrix}$	$\begin{pmatrix} 2 \end{pmatrix}$	(3)
	Funded (Q+1)	Funded (Q+1)	Funded (Q+1)
Log EnvP index	0.0456^{***}	-0.0564^{***}	-0.103***
	(0.0107)	(0.0175)	(0.0177)
Cleantech	-1.466^{***}	-1.331***	-1.601^{***}
	(0.215)	(0.214)	(0.230)
Log EnvP x Cleantech	0.311^{***}	0.288^{***}	0.235^{***}
	(0.0432)	(0.0456)	(0.0465)
Log Sentiment Index			-0.0637***
-			(0.00446)
Log Sentiment x			0.0889^{***}
Cleantech			(0.0214)
Industry FE	Yes	Yes	Yes
Other controls	Yes	Yes	Yes
Quarter FE	No	Yes	Yes
Year FE	No	Yes	Yes
State FE	No	Yes	Yes
Industry-time trend	No	Yes	Yes
Series FE	No	Yes	Yes
Observations	1056221	1056218	1056218
Firms	35637	35637	35637

Table D2: Probit model: Relationship between EnvP media coverage and VC investment in cleantech

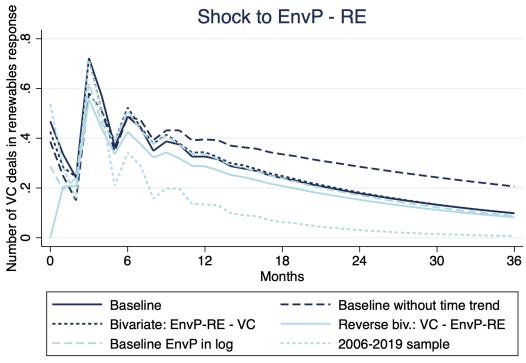
Table presents results of a Probit regression. Other controls include age, oil price, a time trend, GDP and the fed fund rate. Standard errors are clustered at the company level. * p < 0.1, ** p < 0.05, *** p < 0.01

VAR: robustness analysis

We provide further robustness analysis in Figure D1. Our baseline response is very similar to the response from a bi-variate VAR model with EnvP-RE and our VC data, as well as the response from this bivariate model with reversed ordering. The responses from VAR models fitted on variables in levels and on a shorter sample from 2006 to 2019,³⁸ while potentially smaller especially in the longer-run, remain positive and significant.

 $^{^{38}2006}$ is the start of the rapid rise in interest for renewable energy.

Figure D1: Renewable energy venture capital deals responses to EnvP-RE Shock, VAR fit to Monthly U.S. data under alternative specifications and samples



Orthogonalized impulse response functions

E Appendix - Additional statistics and results: Stock Returns

Descriptive statistics - firm-level estimations and VAR

We consider the following 5 market risk factors: 1) MKTR is the market factor measured as the difference between the returns of diversified portfolios of the overall market and the safe interest rate at the end of month t, 2) SMB is the size factor measured as the difference between the returns of diversified portfolios consisting of stocks of small firms and big firms at the end of month t, 3) HML is the value factor measured as the difference between the returns of diversified portfolios comprising stocks of firms with a high book-to-market equity ratio and firms with a low book-to-market equity ratio at the end of month t, 4) RMW is the profitability factor measured as the difference between the returns of diversified portfolios consisting of stocks with robust and weak profitability at the end of month t, 5) CMA is the investment factor measured as the difference between the returns of diversified portfolios consisting of stocks with low (conservative) and high (aggressive) investment.

Industry classifications are defined according to ICB as follows: Basic Materials, Consumer Discretionary, Consumer Staples, Energy, Health Care, Industrials, Technology, Telecommunications and Utilities. We exclude observations with negative equity or sales values and observations where growth in total assets was larger than 100% in absolute value.

Table E1 shows summary statistics of all the variables used in the panel data analysis. In the estimations, environmental policy innovations and CO_2 emissions have been standardized to a mean of zero and a unit standard deviation and all financial variables are included in logs.

	Observations	Mean	Std. Dev	Min	Max
Environmental Policy Innovations:					
EnvP innovations	164	1.8	25	-57	82
EnvP net sentiment innovations	164	0.0023	0.0181	-0.0422	0.0518
Policy Exposure Variables:					
AVG Scope-1 Emissions (mln tCO2)	49143	5	17	0.0005	128
AVG Scope-1 Emission Intensity (tCO2/ market cap) $$	49143	564	1462	0.32	11581
Pre-sample Scope-1 Emissions (mln tCO2)	34079	7	21	0.000006	150
Financial Variables:					
Excess returns	49143	-0.08	0.15	-0.88	0.60
Leverage (debt/equity)	49143	1.5	7.1	0	347
Firm size (mln market cap)	49143	26.3	56.4	0.05	1167.2
Profitability (return on assets)	49143	8.1	5.2	0.03	60.8
Dividends per share	49143	1.2	1.8	0.009	33.1

Table E1: Firm-level panel estimations, stock returns - summary statistics

The environmental policy innovations are residuals extracted from an AR(7) and AR(6), respectively. All financial variables are GDP deflated. The sample excludes the recession period associated with the GFC.

Table E2 shows summary statistics of all the variables used in the VAR analysis.

	Observations	Mean	Std. Dev	Min	Max
Environmental Policy Index:					
Δ Log Env P Index	149	0.00	0.32	-1.02	0.78
Economic Control Variables:					
Δ Log Oil (WTI)	149	0.00	0.08	-0.25	0.21
Δ Fed funds rate	149	0.03	0.08	-0.27	0.25
Δ Log NYSE Tech 100	149	0.01	0.03	-0.13	0.09
ETF Variables:					
Δ PBW ETF Assets under Management	149	4.07	38.94	-102.22	196.64

Table E2: VAR models, ETF clean energy - summary statistics

The sample excludes the recession period associated with the GFC as in our VAR.

VAR: robustness analysis

Figure E1 shows that our VAR results are robust to alternative Cholesky orderings.

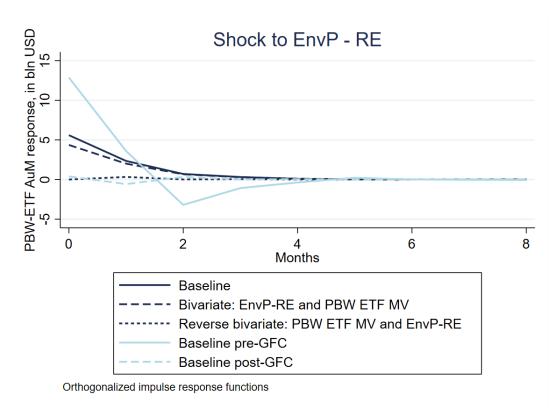


Figure E1: Robustness results - Estimated effect of a shock in EnvP-RE news index on PBW-ETF market cap changes, monthly